Freedom West 2.0

Annual Report 2024



Freedom West 2.0

Letter to Stakeholders

Dear Stakeholders,

Thank you for a great year of progress as we work together to save and revitalize Freedom West.

As we look back on 2024 and ahead to 2025, we celebrate many accomplishments detailed in the report. Most notably, we reached a total of \$24M in funding raised for our Freedom West 2.0 Founders Campaign, were awarded \$3Million in pre-development funding from the City of San Francisco for the Freedom West Affordable Senior Building and recently received final approval of our entitlements for the Senior Building on April 22, 2025, which has us on track for our first groundbreaking by July of next year (2026)! Finally, Freedom West 2.0 was featured as a model for scalable systems change at the inaugural Parity Zone Symposium 2024 on November 6th at the Commonwealth Club in San Francisco.

These accomplishments would not have been possible without the help of committed stakeholders like you from industry, philanthropy, government and community.

We are now in a solid position to complete the entitlement approval process with the City of San Francisco for the broader Freedom West 2.0 master development which is on target for completion by the end of 2025.

As we look ahead in 2025, our key focus is on closing out our Freedom West 2.0 Founder Circle fundraising campaign with just \$1.3M left to raise. Our development team continues to work hard in prep for breaking ground on the Freedom West Senior Building by next year, raising funding to start the design of the Freedom West STEM Innovation and Entrepreneurship Center, and working in partnership with the leadership at the City of San Francisco to advance the final approval of our master development entitlements.

On behalf of the 1,000 existing residents at Freedom West, and those families who will be able to return to Fillmore when our new housing is built, we thank you for leaning in and helping us create a better tomorrow.

With gratitude,

Mattie Scott

President, Freedom West Homes Corporation

Richard O'Neal

Chairman, Freedom West Community Development Corporation

Freedom West 2.0: Key Achievements

Fundraising

Founders Campaign

Reached a total of \$24M in funding raised for the Freedom West 2.0 Founders Campaign.

Grants

Predevelopment Funding

Freedom West won \$3M funding from the NOFA issued by the City of SF for our 115-unit 100% affordable senior housing development.

New Partner

Affordable Housing Partner

Selected John
Stewart Company as our affordable housing development partner for the Senior Building.

Policy

Enhanced SB 35 Legislation

Leveraged the new enhanced SB 35
legislation to accelerate the entitlement approvals for the 115-unit 100% affordable senior housing development We received formal approval of entitlements on April 22, 2025.

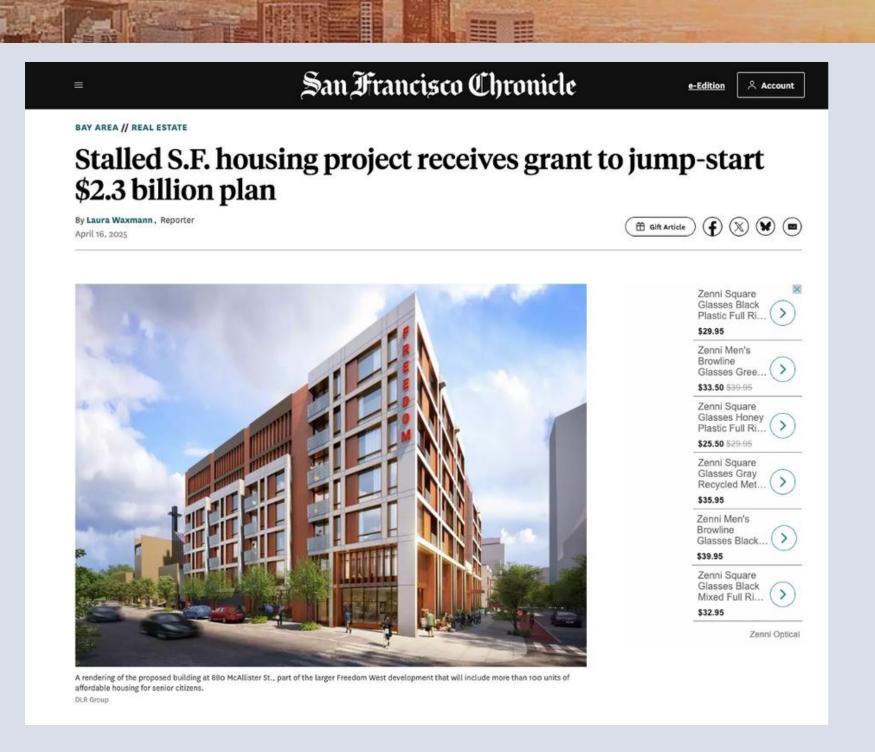
Excellence

Serving as a Model

Freedom West 2.0
was featured as a
model for potential
replication and scale
by others nationally
at the inaugural
Parity Zone
Symposium 2024.

Freedom West 2.0: Key Achievements

Announcement of our \$7M grant from Crankstart received national coverage; including an article in the San Francisco Chronicle (link).



Freedom West 2.0 Investment Partners

Huge thanks and recognition to the partners who have made impact investment and grant funding contributions to the campaign to date which include:





















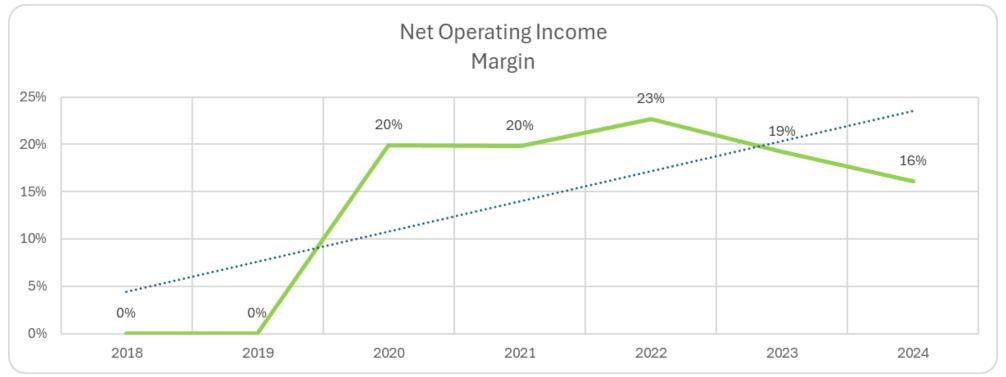
CRANKSTART



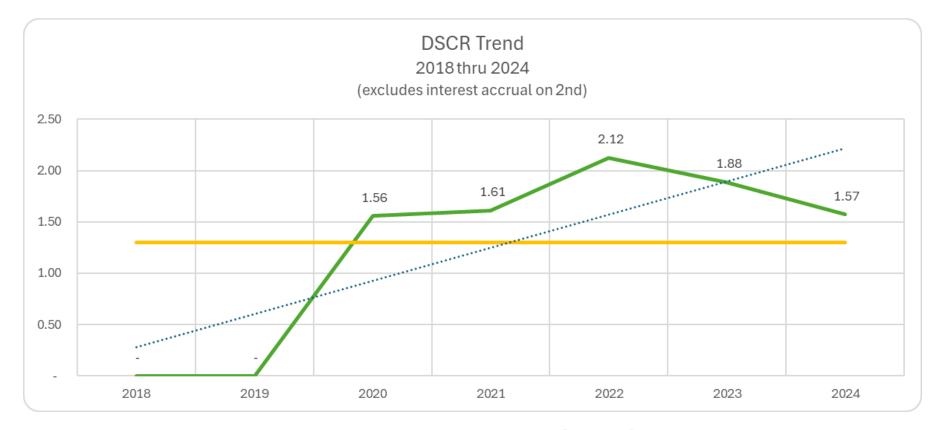
Freedom West 2.0

Financial Performance Improvement (existing operations)

2018 - 2024



Achieved an increase in net operating income (NOI) margin of over 20%



Increased debt service coverage ratio (DSCR) by over 300%



Freedom West 2.0 | Master Development Milestones

Q2 2025

- Shareholder Update & Feedback Event
- Senior Building Relocation
 Plan Finalized
- Launch \$75M Catalyst Fund Equity Raise for FW Co-op

Q4 2025

- 60+ FW Seniors prequalified for Senior Building
- External Community
 Outreach Event

Q2 2026

- Estimated groundbreaking for 115-unit Senior Building
- \$1.5M funding for FW 2.0
 STEM Entrepreneurship &
 Innovation center secured

Q4 2026

- Development
 Agreement with City
 of SF Approved
- Entailments (EIR)
 Approved by City of SF

Q3 2025

 Raise \$500k (of \$1.5M) in predevelopment funding for FW 2.0 STEM Entrepreneurship & Innovation Center

Q1 2026

- \$75M Catalyst Fund
 Archor Investor Secured
- 2nd Catalyst Zone
 Symposium Event

Q2 2027

- All funding for the 267-unit
 Co-op building closes
- Estimated groundbreaking for 267-unit Co-op building

Q2 2028

 Estimated completion of the 115-unit Senior Building

Freedom West 2.0 | Ownership & Development Team



Mattie Scott President Freedom West Homes Corporation



Victor MacFarlane
Founder & Chairman
MacFarlane Partners

Project Role: Lead Development Partner

Project Role: Project Sponsor



Landon Taylor
CEO
MacFarlane Partners | Investments Group
Project Role: Project Capital Raise Leader



Antonio Rubbo Development Advisor MacFarlane Partners | Development Group

Project Role: Project Development Advisor



Daryl Carter
Chairman & CEO
Avanath Capital Management

Project Role: Development Partner and Property Management



Derek Smith
Managing Member
Marinship Development

Project Role: Development Partner



Bobby Sisk Bethel AME Church

Project Role: Affordable Housing Development Partner



Carol Galante
Founder and Advisor
Terner Center for Housing Innovation | University of California Berkeley

Project Role: Senior Advisor

Freedom West 2.0 | Consultant Team



Jim Bond **Development Advisor MacFarlane Partners I Development Group** Project Role: Project Development Advisor



Walter Hood Professor Founder **UC Berkeley Hood Design Studio** Project Role: Landscape Architect MacArthur "Genius Award" Fellow



Attorney Goldfarb & Lipman LLP Project Role: General Counsel for Freedom West Homes



Chan U Lee President & CEO Devine & Gong, Inc. Project Role: Affordable Housing Consultant

Karen Tiedemann



Faraaz Mirza Principal DLR Group Project Role: Lead Architect



Marina Gorbis Executive Director Institute for the Future



Project Role: Visioning Workshops for Freedom West Board of Directors



Dan Gershwin Partner Coblentz Law

Project Role: Real Estate Law | CEQA Compliance



Marc Spencer CEO **Recharge Group**

Project Role: Capital Campaign Consultant

"We don't usually fund individual projects, but this felt like an exception," said Fred Blackwell, San Francisco Foundation CEO. "We invested more than we usually do because we saw the transformative potential of Freedom West 2.0 — a vision that goes well beyond the bricks and mortar. Doing this the right way has the potential to impact systems change in San Francisco, across the Bay Area, and beyond."

-Fred Blackwell, CEO, San Francisco Foundation

How You Can Help

Founders Circle

 Help us close out the final \$1.3M of our \$25M fundraising campaign to complete the Freedom West 2.0 predevelopment and entitlement process. This enables Freedom West Homes to unlock the value of their 10 acres of land, rebuild their housing, and own additional commercial real estate that generates revenue to create a long-term economic self sustainability plan to ensure its viability for the next generations to come.

Catalyst Fund

 Help us raise \$75M in equity needed to preserve and rebuild 267 units of permanently affordable co-op housing which enables generational wealth creation and transfer.

STEM Entrepreneurship & Innovation Center

Help us fund the \$500k design phase for the 6,000 square foot center which will provide residents at
Freedom West and the surrounding Fillmore / Western Addition neighborhood with access to the training,
mentorship, and capital needed to participate in the 21st century tech and science growth economy.

